

“QUICK 6”

1. Have each person write down their goals including six things that they want to accomplish in the business.
2. Explain to them what a Power Team Leader (PTL) is and what the benefits are of becoming a PTL. This is the person who is at the top of the food chain in regards to income in YTB. The goal is to get you to PTL in less than a week.
3. Put together a list of names from 25-50 people right away. We will add to it later. Teach them how to invite using the new scripts.
4. Set up your first four “Travel Party” meetings. At the first Travel Party meeting the goal is to have at least 10 guests and the host is to sponsor their first 3-6 people. By the second meeting they should be established as a PTL. Even if a person is on the slow track, they still need to have a minimum of two Travel Parties a week to get them to a PTL.
5. Plug them into the system by utilizing the conference calls, business briefings, executive lunchings, webinars, and etc.
6. Take MASSIVE action for 6 months.

“QUICK 6”

- I. Set up the conference call. Go to thebasementventures.com for instructions on setting up your own conference call number.
- II. Select a specific time that you will host your conference call either in the morning or afternoon (recommended time 2pm) for all new persons joining your PTL each day.
- III. The purpose of the conference call is to go over the “Quick 6” training. The goal of the conference call is to have 24 scheduled invitations where people can plug into.
- IV. Let them know they will be receiving an email with instructions on what to bring to the call. This will include them bringing their calendar and a list of six things that they want to accomplish. In the email you will also provide them with a copy of scripts.
- V. The conference call will occur every day for the new people in your Power Team. This is called a Group Lifeline Call and should be no longer than 30 minutes each day.